

COMPANY PROFILE

Beijing BridgePath International Consulting Co., Ltd
(Subsidiary: 86Connect)

Incorporated: November 23, 2023

Headquarters: Beijing, China

Operating Region: China (with a strategic presence in West Africa)

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About Us

Beijing BridgePath International Consulting Co., Ltd is a dynamic consulting firm established to bridge global opportunities with China's vast market potential. Through our digital subsidiary, 86Connect, we provide a seamless online gateway for individuals and businesses seeking to expand, source, or work in China.

We specialize in international procurement coordination, supplier management, and logistics facilitation. The company connects overseas clients, particularly from Africa and other markets, with trusted Chinese suppliers, ensuring smooth end-to-end trade operations from sourcing to delivery.

2. Service Structure

a. Clients with Existing Suppliers / Partial-Service Support

Some clients already have their own suppliers and handle their own payments directly. In such cases, Beijing BridgePath provides targeted support services, including:

- Factory and production inspections
- Quality assurance and compliance verification
- Logistics coordination to destinations such as Ghana, Nigeria and other international markets

b. Clients Requiring Full-Service Support

Other clients prefer a complete project management solution, where Beijing BridgePath oversees every stage of the process:

- Identifying and verifying reliable suppliers
- Inspecting production and ensuring quality standards
- Coordinating procurement and packaging
- Managing international logistics and customs clearance at the destination port

3. Payment and Compliance Framework

For full-service projects, clients make payments through Beijing BridgePath's corporate account in China, ensuring transparency, tax compliance, and legal accountability. To minimize client-side taxes, the company also allows clients to pay suppliers directly, which we refer to as partial-service projects. For partial-service projects, we provide clients with the official banking details of

the supplier once the supplier's quotation and invoice have been reviewed and approved by the client. This allows clients to make payments directly to the supplier, reducing the overall tax burden on the transaction.

Even when clients pay suppliers directly, Beijing BridgePath continues to oversee the entire process from supplier coordination and production inspection to logistics and final delivery ensuring the project is completed successfully and according to agreed standards. While Beijing BridgePath continues to supervise the entire process to ensure reliability and smooth execution. Every transaction is governed by a formal contract, providing clients with assurance and clarity regarding responsibilities and deliverables.

4. Logistics and Cost Calculation

Most suppliers in China do not manage shipping. Beijing BridgePath works with established shipping and warehouse partners to handle freight, customs, and delivery. Once all goods have been received and verified at the warehouse, the total CBM (Cubic Meter) is calculated to determine the shipping cost. Clients are then billed based on a flat rate (duty inclusive), ensuring there are no hidden fees or unexpected charges. The company coordinates pickup or delivery once goods arrive and are cleared at the destination port and transferred to the local warehouse. The delivery fee after the goods arrive at our local warehouse is subject to real-time market conditions and events and is not included in the flat-rate shipping fee, as it is difficult to determine delivery costs in advance.

5. Revenue Model

Beijing BridgePath charges a percentage-based consulting and handling fee, which covers supplier coordination, quality inspection and reporting, project management and communication, and logistics and clearance supervision.

6. Value Proposition

- **Transparency:** Flat-rate pricing, full disclosure of costs, and clear contracts.
- **Accountability:** Payments handled through a registered corporate account in China.
- **Flexibility:** Clients may choose between full-service or partial-service arrangements.
- **Efficiency:** Consolidated logistics management and supplier coordination reduce delays and costs.
- **Reliability:** Direct oversight ensures quality, compliance, and smooth project execution.